

# Getting IT Results

## No-nonsense training & consultancy to make the most of your IT talent

CTOs are under pressure to lead their area towards new levels of excellence - amidst budget constraints, structural change and a tightening regulatory environment.

Hence, it is imperative to make the most of the skills and talents of existing IT staff, and to do so swiftly and decisively.

Solysis delivers training and consultancy programmes that tease out the full potential of both your IT managers and your technical specialists. We help you achieve the IT results your organisation demands.

### The Business Case

A single unproductive IT team easily wastes money at a rate of £1000 per hour – and this is without even counting the business impact of missed deadlines and lost opportunities.

Therefore, measures that significantly improve productivity often pay for themselves within days.

The key is to avoid foisting a full-blown make-over on an IT area but instead to build on talents, structures, and passions that are already there.

Imagine how much more your IT department could deliver with an extra 30% or 50% headcount. Chances are that you can achieve the same effect by making the most of the IT staff you already have.

### Approach

Training and consultancy are tailored to you and your organisation's circumstances. We are ruthlessly pragmatic (thus commanding the respect of even the most hardened techie) and take a holistic approach: As needed, we work on technical, structural, process, emotional, and relationship levels and are able to bridge the cultural divide between technical and non-technical people. This allows us to get results swiftly and sustainably.

In broad terms, our tools are -

- Leadership training for IT managers
- Project review and optimisation
- Technical workshop planning and moderation
- Conflict resolution (technical and personal)
- Re-alignment of individuals' aspirations with the IT agenda
- Building/Restoring relationships between IT and other parts of the organisation

Programmes can range from short one-off events to long-term engagements with a mix of group workshops, one-to-one sessions and technical and process consultancy.

In special circumstances we can also be engaged to provide **interim management** for teams or projects and/or to drive a **solutions architecture**.

### Contact

Please get in touch for an initial consultation by phone on +44 (0) 203 051 3349 or via email under [sebastian@solysis.com](mailto:sebastian@solysis.com).

### About Sebastian Hallensleben

Sebastian Hallensleben set up Solysis Ltd following a successful in-house career of turning around, building, and managing IT teams. He has worked with development, infrastructure, database, and support professionals in a variety of industries.

Trained as a PhD physicist as well as a software developer and architect Sebastian combines an incisive analytical and scientific mind with strong emotional intelligence and leadership skills.

Sebastian is able to provide training and consultancy in both English and German.

