IT for Recruiters

Foundations for finding and placing IT talent

solysis

Solutions
consulting
coaching

Overview

IT recruiters need a robust understanding of key IT concepts as well as intuitive insight into the unique mindset of IT specialists.

IT for Recruiters gives a practical overview of IT from a recruiter's perspective. The programme equips participants with tools and knowledge to understand client requirements and to recognise strengths and weaknesses in IT candidates.

IT for Recruiters jumpstarts the learning and the career development of new IT recruitment consultants and helps them add value more quickly.

Content

Through a mix of training formats participants gain an understanding of -

- corporate IT systems, infrastructure, applications, and databases
- programming languages and software development processes
- common IT job titles and the characteristics required to excel in each type of role
- the special nature of IT work and the unique mindset of IT professionals and managers

Participants learn how to -

- ask hiring managers the right questions
- identify promising candidates in screening interviews
- extend their field of candidates for hard-to-fill roles by recognising transferable skills
- recognise and leverage non-technical but IT-relevant qualities in candidates

The programme has been developed and is delivered by **Sebastian Hallensleben**. After gaining a PhD in physics Sebastian worked in numerous IT management and technical lead roles in Telecoms and Financial Services, most recently in a major systematic investment fund.

Backed up by extensive hiring experience Sebastian knows first-hand how to find the best candidate for an IT role. He divides his time between specialist training and IT leadership consultancy.

Programme benefits

- Higher conversion rate for candidate submissions
- Stronger relationships with hiring managers
- Respect and trust from top candidates who have a choice of offers
- Ability to make sense of future IT trends and buzzwords

The seminar is delivered in an intensive and engaging manner to ensure long-term active retention.

Who should attend

- Junior recruitment consultants
- Experienced consultants taking their first steps in IT recruitment
- In-house HR and recruitment professionals

Contact and booking

The standard format is a one-day seminar for a small group of delegates at client premises. Custom formats can be arranged.

For further details or to make a booking please get in touch either by phone on +44 (0) 203 051 3349 or via email under sebastian@solysis.com .

"Great course" "Excellent style of delivery" "Very well structured"

- Delegate comments -

"The feedback from my consultants has been excellent. ... [They] came away from the training with not only a sound knowledge of the IT spectrum, but an idea of project and development lifecycles, the type of roles within technology, how to interview these candidates as well as being able to differentiate between the great, the good and the average."

- Paul Elworthy, Associate Director IT Banking & Financial Services, Hudson Global Resources Ltd. -

Contact: Email training@solysis.com, Phone +44 (0) 203 051 3349, Web www.solysis.com